



We are seeking a dynamic and highly motivated

Technical Sales Engineer

Plymouth MI

For over 50 years, Polytec has been providing laser-based non-contact measurement solutions to the world's most dynamic companies. We are a global company based out of Germany with subsidiaries worldwide. Polytec has built an exciting company culture through strong teamwork, transparency, customer satisfaction and mutual respect. We thoroughly believe that every member of our team can make a difference. If you would like to be a part of this exciting environment email us at hr@polytec.com

Do you have an Engineering or Technical degree and passion for the latest technologies? Would you enjoy working with the world's leading engineering and academic teams helping make path breaking discoveries?

Join the Polytec application team and become a part of the worldwide market leader in optical metrology solutions. We are using a solutions-based approach and expect our team members to truly understand customers' measurement needs and work in a collaborative method to ensure success for everyone.

Job Function:

Coordinating, organizing and executing sales initiatives for all Laser Vibrometer solutions:

- Engage in a customer-first approach, promoting the right solution to meet client needs.
- Work closely with the Central sales and application team.
- Build and foster strong, long-lasting customer relationships by partnering with clients and understanding their needs.
- Develop opportunities in local markets, including Automotive, Aerospace, Medical, MEMS, and University sectors.
- Travel is essential to being successful in this role.

Requirements:

- A technical degree or strong aptitude, with the ability to collaborate and engage in a solution-based sales approach, is essential.
- Background in vibrations/acoustics is a strong plus.
- Experience in a technical sales role or an application field, requiring a consultative approach is a plus.
- The role is based in the Plymouth, MI office, supporting the Central Region.

Interested? Please email resume to:

hr@polytec.com